



Telephone Shilpa Sangstha Limited

A Symbol of Quality &
Pioneer in Reliable Service

A State owned company.

Tongi, Gazipur-1710, Bangladesh. Phone : 9814747, 9802701-06
Fax : 880-2-9812700, Web Site : www.tss.com.bd
E-mail : mdtss@btcl.net.bd / info@tss.com.bd

Your Ref :

Our Ref :

Refer to :

No: 14.36.0000.013.01.001.18-04
Date: 30.08.2018

To,

01. Walton digi-tech industries Limited
Plot no-1088, Block-01, Road-Sabrina Sobhan 5th avenue,
Bashundhara, Vatar, Dhaka-1229
02. Haier Information Technology (Shenzhen) Co. Ltd, 1# Haier road,
Quingdao, Shadong, China
03. Great Wall
Local Company: ADA Trading Bangladesh Co. Ltd.
Local contact parson: Kazi Md. Ozair Tel: 01819210959,
Email: Ozair@adabd.net
04. Tong fang Hong kong Limited,
Room-3312, 33/F Shui on Centre,
6-8 Harbour Road Wan Chai, Hong Kong
Local: Tariq Ali: Tel: 01715425669
Mail: ali.tariq2000@gmail.com

Sub: Request for Proposal (RFP)

Ref: 14.36.0000.013.01.001.18, Dated: 28.07.2018

With the above reference we have already received your Expression of Interest (EOI) to establish /operate a plant for assembling/manufacturing of Portable Read /write Digital device and Accessories in SKD /CKD form on profit sharing basis. Now we want your detail Request for Proposal (RFP).

Please send us 3 (Three) hard copies and 01 (one) soft copy in CD (with proper indexing and page number and authorized sign with stamp on every page) of RFP as below mentioned criteria & terms within 11.09.2018 in between 9:00 to 12:30 BST at TSS Tender box that kept in TSS Gate. RFP will be open on the same day at 15:00 BST

1. Company profile of the applicant with all its principal (ODM /OEM)/ foreign partner(s).

2. Description of experience in the respective field. Applicant should have minimum 02 (Two) years of experiences regarding the products/services on SKD and CKD mode as an ODM/OEM.
3. Business proposal with distribution of share with TSS and all other Party.
4. Technical proposal for supplying (SKD /CKD form) latest /updated version/ model of portable read/write Digital Device and Accessories. (Laptop, multimedia projector with screen, server host computer, server rack, ICT lab monitor (18.5 inch), keyboard, mouse, UPS, zero client server device, network switch, LAN Cable, Laser printer, Scanner, Independent Electronic white board, wireless modem, speaker, OS, Office software, Compatible Bangla Software) in elaborate form. (Some attached specifications for your further procedure.)
5. Financial proposal showing breakeven analysis and return on investment.
6. Market feasibility with sales and marketing plan.
7. Production plan showing local value addition.
8. Tentative time frame for production/assembling.
9. Acceptance/Work Completion /shipment documents/certificate from clients.
10. All documents should be in English language.
11. On behalf of Telephone Shilpa Sangstha (TSS) Ltd. member of RFP Evaluation Committee may visit your factory premises to prove your submitted documents, production line, Testing Facilities, R&D and all other facilities that you will mention in your RFP.
12. If your RFP will be submitted after the schedule time it will be rejected directly.
13. Technical proposal and Financial proposal should be enclosed in individual sealed envelope and both of these two should be enclosed by another sealed envelope.
14. Without explaining any reason TSS have the right to cancel the RFP procedure in any time.

After receiving your RFP, we'll send your proposal to TEC for further evaluation.

With best regards,

am
30/08/2018

Engr. Md. Miganur Rahman Mollah
DGM (Sales and PSTN)
Cell: 01550017329, Phone: 02-9817891