Tongi, Gazipur, Bangladesh.
Tel: 880-2-9814747, Fax: 880-2-9812700
Web Site: www.tss.com.bd, E-mail: mdtss@btcl.net.bd

## **Expression of Interest (EoI) for Strategic Partner with TSS**

- 1. Telephone Shilpa Sangstha (TSS) Limited, a state owned company under Ministry of Post and Telecommunication, is pleased to invite proposal from interested investors as strategic partner for
  - a. Synchronous Digital Hierarchy (SDH) multiplexer
  - b. Multi Service Access Node (MSAN)
  - c. Optical Line Terminal (OLT)
  - d. Optical Network Unit (ONU)
  - e. Gigabit Passive Optical Network (GPON)
  - f. Rectifier for telecom application
- 2. Foreign company can also apply directly or through local agent.
- 3. All interested parties can submit the proposal for any or all of above category including brief information about the following
  - a. Company profile of the applicant with all its principal / foreign partner(s)
  - b. Business proposal with distribution of share of all parties.
  - c. Financial proposal showing breakeven analysis and return on investment.
  - d. Market feasibility with sales and marketing plan.
  - e. Production plan showing local value addition.
  - f. Tentative time frame for production and assembling.
- 4. Interested parties may visit TSS factory before submitting the proposal. Information about factory facilities is available at company web site www.tss.com.bd.
- 5. Proposals should be submitted in favour of Managing Director, Telephone Shilpa Sangstha Ltd., Tongi, Gazipur, Bangaldesh on or before 21<sup>th</sup> November, 2010 at 15:00 hours (Bangladesh Time). All interested parties or investors are requested to contact for any query by e-mail to <a href="mailto:mdtss@btcl.net.bd">mdtss@btcl.net.bd</a> or by phone /+880-2-9802324/01670001287 or by fax +880-2-9812700.
- 6. Incomplete /partial EoIs will be rejected.
- 7. Authority reserves the right to accept or reject any or all proposals without assigning any reason thereof.

Md. Rafiqul Alam Manager (CS & Prefab) Phone: 880-2-9802324