TSS/DM/Solar- Recv/2010/102 Dated:07/10/2010.

Subject: Answer to the query of the Bidders (RAC Bangladesh).

Please find herewith the Answers with correction (pages-8) of your query about Tender Schedule for "Supply Installation, Testing and Commissioning of Assembling Plant of Solar Panel as a Comprehensive Package on Turn – Key basis", Ref. Tender no.: TSS/Solar Panel/2010/10, Dated: 26/08/2010 in the pre-bid meeting held on 27.09.2010

Considering all these answers as a part of the Tender Schedule, you are requested to drop the Tender in due Time.

Thanking you,

Md.Mofizul Hoque

Deputy Manager (Pre-fab)

Telephone Shilpa Sangstha Limited

Tongi, Gazipur.

Note: Also here is enclosed a answer copy as question given by RAC Bangladesh (one page).

Name of Tender: Supply Installation, Testing and Commissioning of Assembling Plant of Solar Panel as a Comprehensive Package on Turnkey Basis

Ref. Tender no: TSS/FP/Solar Panel/2010/10. Dated: 26/08/2010

Bidder Name: Ultimate Vission

| Query No. | Clause No. /Page No. | Bidder Queries | Answer of queries |
|--------------|-------------------------|--|---|
| Q.1 | | In the technical offer nothing is mentioned about the generator, who will provide the generator? | Generator is not scope of this project. |
| Q.2 | Clause # 55 | "Guaranteed Technical Particulars for Sum Simulator" the Effective test area for sun simulator is 220x1800. This mentioned area seems to be very low for panel tester. Please clarify whether it is correct or not. | Replace " 2200 X 1800mm " in place of existing. |
| Q.3 | Chapter -IV | As per Part – IV: Price Schedule (Outside Purchaser's Country) Colum 7: Extra Price to deliver Goods to final destination. If the delivery of equipments from custom clearance to TSS store is the responsibility of tenderer, can tenderer quote this transportation cost in BDT? Please clarify. | Follow attached table. |
| Q.4 | | Who will provide the Inland insurance? | It will be covered by TSS. |
| Q.5 | Clause # 18 | Shipment of all items is to be completed within 90 (ninety) days from the date of signing the contract, we request to make it from the date of signing the contract & opening the LC. Again clause # 18 says all Machine/equipment included under this tender document is to be installed and commissioned in all respect and handed over to TSS within 120 (One twenty) days after signing the contract. If the equipments are shipped within 90 days it will take more than 30 days for shipment, custom clearance etc. So it is not possible to complete all these within 120 days. Please extend the time limit from 120 days to 150 days from the date of signing the contract. | Replace 150 days in place of 120 days. |

| Q.6 | Clause# 43 | For both local & overseas (Clause# 43) training is how early bidder should notify? | 4-6 weeks |
|-----|-------------|--|-------------------------|
| Q.7 | Page No. 35 | In Part – IV: Price Schedule (Outside Purchaser's Country) of tender document there is an item # 16-"Raw materials" which is absent in the Bill of Material of Appendix-A and equipment list of page-2 of tender document. Please clarify. | raw material for 50 KW. |

Bidder Name: Energypac Power Generation Ltd.

| Question No. | Clause No. /Page No. | Bidder Queries | Answer of queries |
|--------------|-------------------------|--|--|
| Q.8 | 7Fage No. | In the advertise the bid security is BDT 200,000.00 whereas in the tender schedule that is BDT 750,000.00 | Read BDT750,000.00 inplace of BDT200,000.00. |
| Q.9 | Clause# 18 | Project Implementation plan 90 days for bringing out the machinery from foreign country+ 30 days for installation, testing and commissioning including commercial testing. But the 30 days of installation, testing and commissioning including commercial testing days is too short and in our pre bid meeting it was discussed that, 3 months for bringing out the machinery and 3 months for installation, testing and commissioning including commercial testing. Would you please allow us minimum 6 months for the complete project? | Follow answer of query # 5. |
| Q.10 | | We require visiting the area where you would like to set-up the plant. | Survey can be carried out with prior permission. |
| Q.11 | Clause# 25 | Price consists of the following item separately 1. C & F of the Product in USD 2. PSI Cost: in which currency since LC will not have TSS PSI cost included. So should we quote the cost in BDT and in that case should we get the money by TSS directly in BDT 3. Training cost: same as above 4. Installation cost: same as above | Follow attached table. |

| Q.12 | Clause# 43 | Local Training: should we have to provide DA and TA? | Factory Training: Add d) Other facilities: Local transportation during training Comfortable Accommodation, Medical Services (if required), Insurance (if required), both way Air Ticket (Economy class). Local Training: Add c) Per diem charge to trainee: BDT500 (Five Hundred) per day per trainee. |
|------|------------|---|---|
| Q.13 | Page 33 | Where we will write C & F value .As u did mention about C& F value in Page 8 but you did mention EXW in page 33 | Follow attached table. |

Price Schedule for Goods in Foreign Currency

Tender No. TSS/FP/Solar Panel/2010/10.

To be quoted in US Dollars.

| Item No. | Description of Item | Qty. of units Required | Unit FOB price | Total FOB price | Freight | Total C&F Price |
|-------------|--|------------------------------|----------------------|-----------------------|---------|--------------------|
| 1 | 2 | 3 | 4 | 5 = 3 x 4 | 6 | 7 = 5+6 |
| 1. | Semi-automatic Laminator (As per requirements specified in Technical Specifications and in the Tender Document.) | 2 pcs | • | | | |
| 2. | Automatic Laminator (As per requirements specified in Technical Specifications and in the Tender Document.) | 1pc | | | | |
| 3. | Laser cutter (As per requirements specified in Technical Specifications and in the Tender Document.) | 1pc | | | | |
| 4. | Cell Sorter (As per requirements specified in Technical Specifications and in the Tender Document.) | 4pcs | | | | |
| 5. | Sun Simulator (As per requirements specified in Technical Specifications and in the Tender Document.) | 2pcs | | | | |
| 6. | Framing machine (As per requirements specified in Technical Specifications and in the Tender Document.) | 2pcs | | | | |

| Item No. | Description of Item | Qty. of units Required | Unit FOB price | Total FOB price | Freight | Total C&F Price |
|-------------|---|------------------------------|----------------------|-----------------------|---------|--------------------|
| 1 | 2 | 3 | 4 | 5 = 3 x 4 | 6 | 7 = 5+6 |
| 7. | EVA, TPT Cutting Table (As per requirements specified in Technical Specifications and in the Tender Document.) | 6pcs | | | | , 0.0 |
| 8. | Cell Welding Table (As per requirements specified in Technical Specifications and in the Tender Document.) | 6pcs | | | | |
| 9. | Module Transfer Carrier (As per requirements specified in Technical Specifications and in the Tender Document.) | 6pcs | | | | |
| 10. | Ready Material Carrier (As per requirements specified in Technical Specifications and in the Tender Document.) | 4pcs | | | | |
| 11. | Assembling Table (As per requirements specified in Technical Specifications and in the Tender Document.) | 4pcs | | | | |
| 12. | Appearance inspection table (As per requirements specified in Technical Specifications and in the Tender Document.) | 4pcs | | | | |
| 13. | Trimming Table (As per requirements specified in Technical Specifications and in the Tender Document.) | 4pcs | | | | |

| Item No. | Description of Item | Qty. of units Required | Unit FOB price | Total FOB price | Freight | Total C&F Price |
|-------------|---|------------------------------|----------------------|-----------------------|---------|--------------------|
| 1 | 2 | 3 | 4 | $5 = 3 \times 4$ | 6 | 7 = 5+6 |
| 14. | Cleaning Table (As per requirements specified in Technical Specifications and in the Tender Document.) | 4pcs | | | | |
| 15. | Cell Select Table (As per requirements specified in Technical Specifications and in the Tender Document.) | 4pcs | | | | |
| 16. | Raw materials (Bidder to submit the details list with the bid) | 50 kW | | | | |
| | Total | | | | | |

| Total in words: | | only. |
|---|--|---------------------|
| This schedule contains number corre Person of the Tenderer. | ctions or errors duly initialled and signe | d by the authorized |
| Signature of Tenderer | Date | |
| Name of Tenderer | | |
| Designation of Tenderer | | |

Price Schedule for related services in Foreign currency

Tender No. TSS/FP/Solar Panel/2010/10.

To be quoted in US Dollars.

| Item No. | Description of Item | Qty. of Units | Unit Price in US Dollar | Total price in US Dollar |
|-------------|---------------------------------------|------------------|----------------------------|--------------------------------|
| 1 | 2 | 3 | 4 | 5 = 3 x 4 |
| 1. | Pre Shipment Inspection (PSI) | 1 Lot | | |
| 2. | Factory Training | 1 Lot | | |
| 3. | Installation, Testing & Commissioning | 1 Lot | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | Total | | | |

Total in words: ______ only.

| This schedule contains person of the Tenderer. | _ number corrections or errors duly initialled and | signed by the authorized |
|---|--|--------------------------|
| Signature of Tenderer | Date | |
| Name of Tenderer | | |
| Designation of Tenderer | | |

Price Schedule for related services in Local currency

Tender No. TSS/FP/Solar Panel/2010/10.

To be quoted in Bangladesh Taka.

| Description of Item | Qty. of Units | Unit Price in BDT | Total price In BDT |
|---|--|---|---|
| 2 | 3 | 4 | 5 = 3 x4 |
| Local Training | 1Lot | | |
| Local Transportation upto final distination | 1Lot | | |
| Installation, Testing & Commissioning (local goods) | 1Lot | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total | • | | |
| | Local Training Local Transportation upto final distination Installation, Testing & Commissioning (local goods) | Local Training 1Lot Local Transportation upto final distination 1Lot Installation, Testing & Commissioning (local goods) 1Lot | Local Training Local Transportation upto final distination Installation, Testing & Commissioning (local goods) Local Transportation upto final distination Installation, Testing & Thot |

| Total in words: | _ only. |
|---|-----------|
| This schedule contains number corrections or errors duly initialled and sign authorized person of the Tenderer. | ed by the |
| Signature of Tenderer Date | |
| Name of Tenderer | |
| Designation of Tenderer | |

Price Schedule for Goods in Local Currency

Tender No. TSS/FP/Solar Panel/2010/10.

To be quoted in Bangladesh Taka.

| Item No. | Description of Item | Qty. of units Required | Unit Price in BDT | Total Price in BDT | |
|---|---------------------|------------------------------|----------------------|--------------------|--|
| 1 | 2 | 3 | 4 | 5 = 3 x 4 | |
| | | | | | |
| | | | | | |
| | | | | | |
| Total | | | | | |
| Total in words: only. This schedule contains number corrections or errors duly initialled and signed by the authorized Person of the Tenderer. | | | | | |
| Signa | ture of Tenderer | | _ Date | | |
| Name | of Tenderer | | | | |

Designation of Tenderer _____

Answers to the Queries of RAC Bangladesh:

a) Capacity in single shift 7.5 MW/year, 80% uptime, 240 W module output - this needs at least 2 nos. automatic stringer/assembler, but there is no mention of assembler and it is impossible to reach this capacity by manual stringing.

Answer: You can offer automatic assembler as optional item.

b) There is mention of PC based central monitoring of entire system to provide operation status. This has no meaning when there is no automatic assembler in the line and moreover for 7.5 MW capacity/shift it is overkill.

Answer: Central monitoring will be used to monitor status of the present machines with provisions for future when more machines will be installed.

c) Cell sorter 4 nos. - this is again over kill. For 7.5 MW module capacity 1 cell sorter with 1000 cells/hour sorting should be fine. Why 4 nos.?

Answer: Quantity of machines can be finalized with awarded bidder at the time of contract. Please offer as per tender BoQ.

d) Our line for 20 MW/3 shift (or 6.5 MW/shift) uses only one assembler, one laminator and all other tables are min 1 and max 2. But the spec calls for 4 or 6 nos.

Answer: Quantity of machines can be finalized with awarded bidder at the time of contract. Please offer as per tender BoQ.