

The Daily Star

Date - : 23/04/2015

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## Telephone Shilpa Sangstha Limited

Tongi, Gazipur-1710 Bangladesh.

Tel : +88-02-9814747, Fax : +88-02-9812700, Web : [www.tss.com.bd](http://www.tss.com.bd)

1. Entity : Telephone Shilpa Sangstha(TSS) Limited
2. Invitation for : "Expression of Interest (EOI) for Strategic partnership to assemble / manufacture Laptop/Netbook and other IT products"
3. Invitation Ref No. : TSS/AE-Laptop/EOI/2015/01
4. Date of Invitation : 23 April, 2015
5. Source of Fund : Own fund
6. EOI Closing Date, Time & Dropping Place : 03 June, 2015, 14:00 Hrs at TSS Conference room.
7. EOI Opening Date, Time & Place : 03 June, 2015, at 14:30 Hrs at TSS Conference room.
8. Eligibility of Bidder : Internationally recognized ODM companies of Laptop/Netbook and Other IT products.
9. Description of Work : Supply of SKD/CKD components of Laptop/Netbook and Other IT products mentioned in the EOI on TSS website under Press option.
10. Official Inviting person : GM (Administration and Service)  
Telephone Shilpa Sangstha Ltd.  
Tel : 880-2-9802233, Fax : 880-2-9814747
11. The assessment process shall be guided by the Technical Committee of TSS Ltd. TSS reserves the right to accept or reject all or any Expressions of Interests without assigning any reason thereof.
12. The details of EOI will be available at [www.tss.com.bd](http://www.tss.com.bd).

GM (Administration and Service)  
for Managing Director

A.E (Samia)

23/04/2015

Gr.M (A2S)

23/08/2015





## Telephone Shilpa Sangstha Ltd.

Tongi, Gazipur, Bangladesh

Tel: +88029814747, Fax: +8802-9812700

Web: [www.tss.com.bd](http://www.tss.com.bd), E-mail: [mdtss@btcl.net.bd](mailto:mdtss@btcl.net.bd)

### **Expression of Interest (EOI) for Strategic Partner With TSS to assemble/manufacturing Laptop/Netbook and other IT product.**

Telephone Shilpa Sangstha (TSS) Ltd., A state owned company has a Laptop Assembling plant and Supplying DOEL brand Laptops to domestic label in Bangladesh. Now TSS wants to enhance its production capacity and product quality. So TSS looks for proper partner who will deliver TSS top quality SKD/CKD materials of laptops. It also wants to produce / assemble / manufacturing Laptop/Desktop/ and IT product at its own premises in collaboration with a Strategic Partner. So TSS is inviting this proposal Expression of Interest (EOI) from interested parties / investors in this regards.

1. Only foreign ODM (Original design manufacturer) companies which are presently engaged in manufacturing /assembling Laptops/Desktops and other IT product can participate in this EOI.
2. TSS will provide its own land/ building and other infrastructure facilities.
3. This proposal should include brief information of at least the following:
  - a) Company profile of the applicant as well as of its principal / foreign partner.
  - b) Brief description of present business.
  - c) Business proposal. We have 500 pcs assembling capacity at present. The interested company may give proposal for expanding the production capacity. If interested company willing to invest on laptop production & Marketing it will be given as an advantage to them. So interested company may also submit the investment & Marketing proposal.
  - d) Financial proposal showing analysis of Break Event Point (BEP) and Return on Investment (ROI).
  - e) The interested company should provide product certification & Quality management and other necessary Certificates with their proposal.
  - f) The interested company should propose details policy of after sales, services & maintenance of products. And for this interested company may propose laptop Testing and Repair equipment's that they wish to supply TSS. It will be added as an advantage to them.
  - g) The interested company may propose other IT and non IT products that they want to introduce in Bangladesh in future and willing to make TSS their partner.
4. All interested parties/investors may visit the web site [www.tss.com.bd](http://www.tss.com.bd) of TSS Ltd. And /or may contact for any Query by e-mail to [mdtss@btcl.net.bd](mailto:mdtss@btcl.net.bd) or by phone /+880-2-9814747 or by fax +880-2-9812700.
5. TSS reserves the right to accept or reject any or all proposals without assigning any reason thereof.

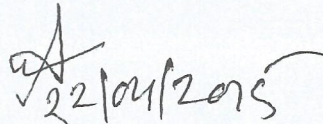
### **Selection Criterion:**

- a) Supplying ability per month.
- b) Duration of Supply time to TSS Ltd.(minimum duration time will get preference)
- c) Product quality report from different certified organizations.
- d) Experience in supplying products in Bangladesh.( should provide necessary Certificate)

*[Handwritten signatures and initials]*



- e) Experience in supplying products in other countries. (should provide necessary Certificate)
- f) Investment policy.
- g) After Sales service policy.
- h) Training offer and repairing tools offer.

  
22/04/2015

(Md. Miganur Rahman Mollah)  
General Manager (Administration and Service)  
Tel: +880-2-9802233

